

The following may be differentiated between big company and a growing company

	GROWING COMPANY	WELL DEVELOPED COMPANY
Work Focus	A growing company deals all the assignments in its utmost top priority as all the customers are important to it since it needs to grow. It does not have any target pressure on it.	The developed company knowingly or unknowingly sometimes is unable to give importance to all the customers as they have enough customers.
TRANSPARENCY	A growing company is always particular about its development hence it becomes caring for each customer and every customer is very important to it. That's the reason these companies are transparent.	Since these are grown up companies, few departments are not transparent due to their achievement of targets and false commitments are overburdened to the customers.
SINGLE WINDOW	It provides single window services to all the customers who is relaxed and comfortable in dealing which enhances the confidence level.	Since the work is well distributed among the different departments, it becomes le concentration sometimes for each customer and it affects the service standards.
INSURANCE	The insurance aspect is well handled in case of the small or growing company as it deals one to one and settle the claim personally if any occurs.	The marine policy is taken in the case of developed company and they only support in case of any claim occurs.
PAYMENT	The flexibility in payment and process is existing in case of the small/ growing company . The small company render the better services economically	These companies are very rigid in payment and its process and some times the customer is suffering. Since the overheads of a big company ia more, they overcharge the customer for each facility and for their each overhead.
TARGET CLIENTS	Growing company is rendering better services with utmost care economically as they need to sustain each customer for growing that's why small company aims for retails customer for its growth.	The developed company cares and aims for corporate customers as they need bulk business today to meet out the overhead expenses.

Note: POINT'S CLEAR BEFORE FINAL ANY ONE

Customer has to ensure the authenticity of any company before proceeding.

Very Low rate should not be opted for ensuring the quality

Always ask for the Delivery person's/ branch details of information for ensuring timely delivery

100 % Payment to be avoided for smooth and safe transition and delivery by the vendor

Ensure that the insurance has been done for the consignment and policy is issued

Payment conditions should be very much cleared i.e. advance, balance **(after safe delivery-not before Unloading)**, taxes if any and insurance charges and accordingly the payment to be made to avoid any dispute later during delivery.